

M-Files Partner Program Bolsters its Roster with Co-Branded Enterprise Content Management Solution from DATANET

M-Files Becomes a Strategic Component of DATANET's Portfolio of IT Solutions Targeted at Small Government Agencies

DALLAS, TX, December 18, 2012: M-Files Inc., the developer of [M-Files](#) metadata-powered cloud, on-premise and hybrid enterprise content management (ECM) solutions, today announced that DATANET, an ECM solutions consulting firm with offices in the US and Canada, has joined the company's Partner Program.

The M-Files Partner Program enables solution providers and resellers to get in on the ground floor as M-Files establishes a leadership position in the rapidly growing ECM market. The program enables channel partners to market and service M-Files in conjunction with their existing product portfolio as a highly-complementary offering.

DATANET is a sales and service firm with offices in Toronto, Canada and Bonita Springs, Florida, with a customer base consisting largely of civic government organizations. DATANET joined the M-Files Partner Program because the company saw an opportunity to integrate a co-branded version of the M-Files ECM system into its portfolio as a value-added solution that fills a strategic need in its customer base.

"With M-Files, our customers in the small government sector can maximize information reuse, eliminate file redundancy and avoid conflicts and data loss. In addition, they can improve efficiency and workflow by automating manual business processes," said George Sparrow, Principal of DATANET. "We've also been very impressed with the commitment M-Files makes to its business partners to help ensure we're able to better protect our clients' investments in technology and improve overall customer satisfaction."

"We're thrilled to have DATANET join our partner program. We are working closely with them to create a targeted solution for their government and civic-based customers that we believe will be unique in the industry," said Scott Erickson, vice president of channel sales at M-Files Inc. "The flexibility M-Files delivers and the ease in which it can be connected to existing applications and databases is a significant benefit for DATANET and their customers, while simultaneously creating an exciting new revenue stream and growth opportunity."

About DATANET

DATANET provides cost-effective, innovative and forward-thinking solutions designed to increase business performance. DATANET is a single source for ECM, remittance processing, check imaging, legislative meeting management, and digital archive solutions. Through its US and Canadian offices, the company supports over 60 customer installations in municipal government, financial, insurance and private industries. For more information, visit www.datanet.us.

About M-Files Inc.

M-Files Inc. develops the award-winning M-Files enterprise content management (ECM) system and cloud-based service [M-Files Cloud Vault](#) that runs on the Windows Azure platform. M-Files is easy to deploy, learn and use, and has enabled thousands of businesses in over 90 countries make dramatic gains in efficiency and productivity by improving the way they organize and manage their business documents, information and processes. M-Files is available in 25 languages and is in use at customers

such as AstraZeneca, EADS, Flybe Airlines and Parker Hannifin. For more information, visit us at www.m-files.com, the M-Files [blog](#), and follow us on [Facebook](#) and [Twitter](#).

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